



Salt Lake City - City Business Guide

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Overview

While its reputation is inextricably linked to its identity as the center of Mormonism, Salt Lake City has recently undergone economic development that makes it a powerful contender in information technology, biotechnology and health care industries. Other important industries in the city are service, including tourism, and manufacturing. Salt Lake City is a friendly city with a unique historical past, located in an area that never fails to disappoint in terms of natural beauty. The Great Salt Lake, rivers, forests, state and national parks and ski resorts offer a large variety of outdoor recreation activities. Not far from Salt Lake City is renowned ski-resort town Park City. Formerly a mining town, this destination offers fashionable high-end shops and restaurants and hosts the increasingly famous Sundance Film Festival.

Business Etiquette

Salt Lake City residents are generally slightly more conservative, in manners and attire, than their counterparts in other western U.S. cities.

- * Formal dress is the norm for corporate executives and those working in the legal, consulting, accounting and banking industries. Dress is more casual in other sectors, particularly in the technology domain and particularly during hot summer weather.
- * Appointments should be made and kept punctually.
- * It is customary to open and end a meeting with a handshake.
- * Casual conversation, lasting a few minutes, often starts a meeting.
- * Business cards can be presented at the start or end of a meeting.
- * Privacy should be respected in business contexts.
- * An open and direct business style is the norm.
- * Deals should be followed up and confirmed in writing as quickly as possible.
- * Friendships in the business community should not be underestimated when it comes to getting things done.
- * Ask where (and when) smoking is permitted.
- * If invited to someone's house, it is customary to bring flowers or another hostess gift.

Chamber of Commerce

Salt Lake City Chamber of Commerce Tel.: +1 801 364-3631

Embassies and Consulates

British Consulate Los Angeles; Tel.: 801 297 6922/->

Business Centers

Business centers provide a range of services that include secretarial, translation/interpretation, and office services, including computer rentals, audio/visual equipment rentals, cellular phone rentals, copy and printing services, and temporary office space and staff.

Avanti Executive Suites 299 S Main St 1700, Tel.: +1 801 961-4000
Davinci Executive Office Suite 2825 Cottonwood Pkwy # 500; Tel.: +1 801 990-3100
Westgate Business Center 180 South 300 West, Tel.: +1 801-533-8860

Conference and Exhibition Centers

Hilton Salt Lake City 255 south west temple, tel +1 801 328-2000
Salt Palace Convention Center 100 SW Temple; Tel.: +1 801 534-4777

Translation Offices

Universal Interpreters Tel.: +1 801 478 1247
Globe Internationa Tel.: +1 801 273-8418

Courier/Messenger Services

Express Messenger Systems, Inc. Tel.: +1 801 975 7777
Lightning Express Tel.: +1 801 554 3011
Custom Delivery Express Tel.:+1 801 908-6600
DHL Tel.: +1 800 225-5345
FedEx Tel.: +1 800 238-5355
UPS Tel.: +1 800 742-5877

Internet Connection Place

All upper-range and most medium-priced hotels are equipped with dataports that allow guests to use laptop computers. Many hotels offer business centers equipped with computers and Internet access.

Visas & Customs

Passports valid for at least six months after arrival are required for all. In general, travelers visiting the U.S. are required visas. However, under the Visa Waiver Program, citizens of Andorra, Australia, Austria, Belgium, Brunei, Denmark, Finland, France, Germany, Iceland, Ireland, Italy, Japan, Liechtenstein, Luxembourg, Monaco, the Netherlands, New Zealand, Norway, Portugal, San Marino, Singapore, Slovenia, Spain, Sweden, Switzerland, and the United Kingdom are allowed to stay for 90 days without a visa. Citizens of Canada and Mexico do not need a visa but must carry proof of citizenship and identity.

Beginning October 26, 2004, all travelers, including children of any age, who want to travel visa-free to the United States under the Visa Waiver Program must have a Machine-readable passport.

Duty-free allowances are 200 cigarettes or 50 cigars or 2 kilograms of tobacco, 1 liter of alcohol, and gifts worth up to \$100. Meat products, seeds, plants, fruits, and hazardous goods are prohibited.

Phone Information

The area code is 801.

Emergency Phone Numbers

Emergency police, fire, and ambulance 911

Tips and Rules for Use of Phone in Country

For local calls, dial the seven-digit telephone number. For long-distance calls within the U.S., dial 1, then the three-digit area code, then the seven-digit number. For long-distance calls outside the U.S., first dial 011 and the country code. Four special prefixes, "800," "888," "877," and "900," are not area codes but indicators of special services. "800," "888," and "877" are toll-free calls. The "900" numbers charge you for the call and are often expensive. For collect calls or operator-assisted calls, dial "0" instead of "1". For local directory assistance, dial 411. For long-distance information, dial 1, and then the appropriate area code followed by 555-1212. The most common public phone is the coin-operated type. Telephone-card phones are becoming increasingly common.

Tips and Rules for Use and Rental of Mobile Phones

There are several cellular service providers in the U.S., including: Verizon Wireless, T-Mobile, Cingular, AT&T Wireless, and Sprint PCS. Mobile phone numbers follow the regular telephone number convention, with the seven-digit telephone number followed by the area code.

If you choose to bring your cellular phone into the U.S., be sure to check with your home cellular service provider to establish compatibility of your phone with systems abroad. Rent a locally compatible cellular phone before you arrive to obtain reasonable rates and reliable service.

Money

Foreign currency must be exchanged to U.S. dollars. Money can be exchanged at banks and various foreign-exchange services. Most restaurants, shops, and hotels will take travelers' checks and major credit cards. Travelers can also withdraw cash from ATMs.

The basic unit of U.S. currency is the dollar, which equals 100 cents. Coins are the copper penny (1 cent) and four silver coins: the nickel (5 cents), the dime (10 cents), the quarter (25 cents), and the half-dollar (50 cents). Silver \$1 coins and "golden" dollar coins also exist. Paper bills come in denominations of \$1, \$5, \$10, \$20, \$50, and \$100.

Tipping

- * **Restaurants** 15 to 20 percent of bill, none at fast-food restaurants
- * **Bars** About US\$1 per drink or 10% to 15% of drink prices
- * **Airport Skycap/Porter** US\$1 per piece of luggage
- * **Taxis** 10 percent of fare
- * **Hotel Bell Desk** US\$1 per piece of luggage or per taxi summoned
- * **Hotel Housekeeping** US\$1 per person per day
- * **Hotel Room Service** 15 percent of bill
- * **Parking Attendant/Valet** 15 percent of parking rate
- * **Haircare/Personal Services** 20 percent of bill

Time Difference

Salt Lake City lies in the Mountain Time Zone (Greenwich Mean Time minus seven hours). During the spring and summer months, Salt Lake City, like all of Utah, observes Daylight Savings Time.





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VAT & Taxes

Sales tax in Salt Lake City is 6.6%; lodging taxes total 11.1%. 1% restaurant tax also applies.

Voltage

110V AC, 60Hz. Plugs are of the flat, two-pin type.

Local Transportation

Driving is the easiest way to get around Salt Lake City. However, Utah Transit Authority offers a light rail service, TRAX, and a good bus system. The standard one-way fare within the Salt Lake Valley is US\$1. A large section of the Downtown area is fare-free zone. A day pass is US\$2. During the winter, a special ski bus service is available. Taxis are available. Most people telephone for service, but taxis can be also hailed in the street. Furthermore, taxi stands can be found at hotels and other locations around the city.

Health Info

No specific immunizations are needed to enter the United States. For more information, contact the Center for Disease Control at 1-800-311-3435.

Climate

In summer, daily highs seldom exceed the 80s (Fahrenheit). Winter's high temperatures are usually in the 30s (Fahrenheit). Generally, each month receives 5 cm or less of precipitation. The snowiest months are December and January, each receiving about 30 cm. The snow season runs from late September to mid May.

Public Holidays

- * **New Year's Day** January 1
- * **Martin Luther King Jr. Day** Third Monday in January
- * **Presidents' Day** Third Monday in February
- * **Easter** Sunday in mid-March or early April
- * **Memorial Day** Last Monday in May
- * **Independence Day** July 4
- * **Labor Day** First Monday in September
- * **Columbus Day** Second Monday in October
- * **Veterans' Day** November 11
- * **Thanksgiving** Fourth Thursday in November
- * **Christmas** December 25

Where to Eat

Capital Café has been formally recognized as Salt Lake City's "Best Continental Restaurant." Steaks, pheasant and fresh fish are some of the Continental specialties at the posh **New Yorker Club**. Chosen by the prestigious Zagat's guide as one of America's top 100 restaurants for four straight years, **Ichiban Sushi & Japanese Cuisine, INC** provides the utmost in variety and flavour. Modern international cuisine is on the menu at cozy **Log Haven**, while **Absolut Restaurant** is an excellent Swedish dining establishment. Located at the Historic Peery Hotel, **Christopher's Seafood & Steakhouse** has seafood flown in daily and an extensive wine list. At **Martine**, you'll find a wide range of inventive tapas that change every two weeks, and a small but carefully chosen wine list.

Local Gift Ideas

Shopping in Salt Lake City runs the gamut from local craft items to designer fashion. Quilts and other unique items can be found at Mormon Handicraft on South State Street. Bentley Square in the ZMCI Center has a large selection of regional items that includes dolls, quilts, handmade jewelry and decorative objects. The shops at Gardner Historic Village are good venues for souvenirs of the past such as antique lace or blacksmith objects. Salt Lake City also has several quality shopping centers. Utah's largest mall is South Towne Center. Crossroads Plaza, across from Temple Square, houses theaters and restaurants as well as shops. Art galleries and specialty boutiques are among Trolley Square's merchants. Fashion Place is the best bet for high-end clothes shopping.

Leisure Time

One of Salt Lake City's most popular attractions is Temple Square. In addition to the Temple, the site is home to the Mormon Tabernacle where the world-renowned Mormon Tabernacle Choir performs twice weekly, and entry is free of charge. Salt Lake City's other cultural offerings include the Salt Lake Art Center, the Hansen Planetarium and the Utah State Historical Society. A truly unique experience is an excursion to Timpanogos Cave, where you can see the crystal formations of Chimes Chamber. Hiking, fishing and skiing are popular activities in the region. Some of the best spots for outdoor recreation are the Great Salt Lake, the Wasatch Canyons, Big Cottonwood and Mill Creek. Also close by is the chic resort town of Park City. Despite its conservative reputation, nightlife is not absent from Salt Lake City. Sports bars are well patronized. Some favorite places for drinks are Lazy Moon Pub, The Beehive Lounge and Junior's Tavern. Two popular nightclubs are Club Axis and Papiyons.

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